# Give Your Team A Competitive Edge

In order to provide you with the latest in technology products and solutions, we work directly with a portfolio of top manufacturers and distributors.

## Our extensive relationships allow us to:

- Provide a wide selection of real-time inventory at competitive prices
- · Deliver the latest in cutting-edge technology
- Compete with the top resellers in Canada
- Ensure you get exactly what you need for your particular situation
- · Gain insights from outside experts





#### **Your Tech Team**

Your Technology Team directly engages with your account manager to provide a comprehensive customer experience. They'll outline your technology needs and select the best tools to get the most from your team's work.



#### **Technology Product Specialists**

- Build and support customer relationships
- Arrange vendor visits and demos
- Develop strategic technology solutions
- Your main contact for technology needs



#### **Technology Solutions Advisors**

- Give end-to-end technology support via phone and email
- Provide quotes and ETAs and submit orders
- Provide product sourcing and consulting
- Create quotes
- Manage orders

### **Areas Of Focus**

When it comes to technology products and services, we focus on six key areas — offering value and knowledge to you through our team of skilled experts.



MPS (Managed Print Services)



Office Essentials



Computer Hardware





Privacy and Security



Communications

We're here to help you plan, purchase, and set up your technology across every area of your business.

